

**“We liked how simple NetDocuments was especially compared to what we were using at our former firms.”**

– *George Hampton, Partner*

## CHALLENGE

When George and Colin started at HamptonHolley, they were using the Windows file directory to store and manage their documents but quickly recognized the need for a document management system (DMS).

“My partner and I both came from large law firms and we understood the value of a document management system, even for a small firm,” said George.

## SOLUTION

When George and Colin went out to look for a DMS solution, they quickly saw the benefits of the Software-as-a-Service (SaaS) model. “Because NetDocuments is SaaS, it made things very easy compared to other options we looked at. We liked how simple it was especially compared to what we were using at our former firms,” recalled George. “For how many features and how powerful the product is, the price was very manageable for us.”

“For a small firm, we do a lot of traveling and it’s been great being able to access our work, and work together from wherever we are. I even use the iPhone interface to review my document work.”

## RESULTS

When asked about how NetDocuments has benefited his firm, George said, “I was in Chicago for a case where we were working together with a large firm, and during a meeting, they had their computer hooked up to a projector and they were showing us their workspaces with iManage and then were able to pop up our NetDocuments workspaces and they were surprised that we, as a small firm, had access to this kind of technology.”

He added, “With NetDocuments, we don’t have to worry at all about disaster recovery which was a concern of mine when we started the firm. It’s all built in... It’s also nice that the updates and enhancements happen behind the scenes.”

“NetDocuments is a great product and I recommend it to a lot of colleagues who like us, are in small firms. I ask a lot of them what they use to manage documents and most use a Windows file directory because I don’t think they know the value of something like a NetDocuments.”



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